PRICING COMPARISON

VOXSUN HOSTED PHONE SERVICE VS. TRADITIONAL PHONE SYSTEM

USE CASE ASSUMPTIONS

The sample comparison assumes 55 users distributed across three sites, with 25 users located at two sites and 5 users at an other site. Features include unlimited calling, all traditional basic features and enhanced PBX telephony features (call waiting, call transfering, three-way call conferencing, call identification, auto attendant, etc.), Internet faxing for 10 users, online conferencing for 10 users, call recording and presence (user availability).

VOXSUN HOSTED PHONE SERVICE VS. TRADITIONAL PHONE SYSTEM

UPFRONT COSTS		
55 users Capital equipment, phones, activation & installation fees	**VoxSun cloud phone system $6,724***	**On-Premises Standard PBX $25,102****
MONTHLY FEES		
Local lines and long-distance charges, plus UC features listed above, 55 users (20 lines)	$764.25	$900 (average $45 per PSTN line x 20 lines)
Maintenance	0 (included)	$376 (18% of system cost per year/ 12 months)
Virtual Fax (10 users)	$99,98	$143 (eFax, list price)
External web conferencing (10 users)	$29,99	$390 (Citrix GoToMeeting with yearly discount)
Application for smart devices	0 (included)	Not available
TOTAL Per Month	**$894**	**$1,809**
YEARLY TOTALS		
Total year 1	$17,454	$46,810
Total year 2	$10,730	$21,708
Total year 3	$10,730	$21,708
Total year 4	$10,730	$21,708 + Technology Update/Refresh Expenses (Unknown)

COST SAVINGS WITH VOXSUN SERVICE, YEARS 1 - 4

$29,356 - Year 1 / **Savings of 62%**
+10,978 - Year 2 / **Savings of 49%**
+10,978 - Year 3 / **Savings of 49%**
+10,978 - Year 4 / Savings of 49%

$62,290 TOTAL COST SAVED

Doesn't include unknown 4th year tech refresh cost savings

Our clients

* Includes 55 Yealink T22P Phones, one-time activation for 55 users. Two standard network switches HP JD990A. Does not include shipping/handling/tax.
** Includes PBX Server at typical discounts off list price of $62,755. Also includes 55 Standard PBX Phone. Does not include shipping/handling/tax.

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